REALESTATE BUSINESS INTELLIGENCE
An MRIS Company

22101
Monthly Market Statistics - Detailed Report
May-2011

Sold Summary

	May-2011	May-2010	% Change
Sold Dollar Volume	$34,162,945	$29,864,059	14.39%
Avg Sold Price	$1,004,793	$963,357	4.30%
Median Sold Price	$850,000	$750,000	13.33%
Units Sold	34	31	9.68%
Avg Days on Market	83	113	-26.55%
Avg List Price for Solds	$1,054,729	$1,006,048	4.84%
Avg SP to OLP Ratio	92.7%	95.4%	-2.84%
Ratio of Avg SP to Avg OLP	91.1%	92.0%	-1.03%
Attached Avg Sold Price	$567,500	$650,111	-12.71%
Detached Avg Sold Price	$1,047,111	$1,091,503	-4.07%
Attached Units Sold	3	9	-66.67%
Detached Units Sold	31	22	40.91%

Notes:
- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	May-2011	May-2010	% Change
Active Listings	163	172	-5.23%
New Listings	80	65	23.08%
New Under Contracts	16	29	-44.83%
New Contingents	31	16	93.75%
New Pendings	47	45	4.44%
Total Pendings	69	82	-15.85%

Financing (Sold)

Assumption	0
Cash	2
Conventional	26
FHA	2
Other	2
Owner	0
VA	2

Days on Market (Sold)

0	2
1 to 10	9
11 to 20	4
21 to 30	1
31 to 60	4
61 to 90	4
91 to 120	1
121 to 180	3
181 to 360	5
361 to 720	1
721+	0

Sold Detail

Active Detail

	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< $50,000	0	0	0	0	0	0	0	0	0	0
$50K to $99,999	0	0	0	0	0	0	0	0	0	0
$100K to $149,999	0	0	0	0	0	0	0	0	0	0
$150K to $199,999	0	0	0	0	0	0	1	0	0	0
$200K to $299,999	0	0	0	0	0	0	0	0	0	1
$300K to $399,999	0	0	0	0	0	0	0	0	0	0
$400K to $499,999	0	0	0	0	0	0	0	0	0	1
$500K to $599,999	1	0	0	0	0	0	0	1	1	1
$600K to $799,999	0	0	1	0	10	1	0	24	4	1
$800K to $999,999	0	0	0	1	9	0	0	14	7	0
$1M to $2,499,999	0	0	1	0	9	0	0	83	1	0
$2.5M to $4,999,999	0	0	0	0	0	0	0	18	0	0
$5,000,000+	0	0	0	0	0	0	0	6	0	0
Total	1	0	2	1	28	1	1	146	13	4
Avg Sold Price	$500,000	$0	$857,500	$903,000	$1,080,194	$630,000	$169,500			
Prev Year - Avg Sold Price	$650,000	$0	$700,000	$722,429	$1,181,281	$0	$397,000			
Avg Sold % Change	-23.08%	0.00%	22.50%	24.99%	-8.56%	0.00%	-57.30%			
Prev Year - # of Solds	1	0	3	7	18	0	2			

Source: RealEstate Business Intelligence, LLC. An MRIS company. Statistics generated on 06/08/2011.
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