Table 3
Market Analysis Comparison for 22066
For the Quarters Ending 9/30/09, 12/31/09 and 3/31/10

Zip code	List Price Range	Type of Market			Percentage Difference Between Sold Listings Plus Contracts vs. Active Listings		
		Quarter End 9/30/2009	Quarter End 12/31/2009	Quarter End 3/31/2010	Quarter End 9/30/2009	Quarter End 12/31/2009	Quarter End 3/31/2010
22066	**$700,000-$899,999**	Sellers' Market	Sellers' Market	Sellers' Market	46.67%	60.71%	19.05%
22066	**$900,000-$1,199,999**	Sellers' - Balanced Market	Sellers' Market	Balanced Market	17.14%	25.64%	7.41%
22066	**$1,200,000-$1,499,999**	Buyers' Market	Buyers' Market	Buyers' Market	-115.38%	-84.62%	-180.00%
22066	**$1,500,000-$1,999,999**	Buyers' Market	Buyers' Market	Buyers' Market	-76.47%	-125.00%	-130.77%
22066	**$2,000,000-$2,499,999**	Buyers' Market	Buyers' Market	Buyers' Market	-142.86%	-71.43%	-275.00%
22066	**$2,500,000-$2,999,999**	Buyers' Market	Buyers' Market	Buyers' Market	-266.67%	-100.00%	-250.00%
22066	**$3,000,000+**	Buyers' Market	Strong Buyers' Market	Strong Buyers' Market	-350.00%	-425.00%	-450.00%

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Table 3
Market Analysis for 22066
(3/31/09 - 9/30/09)

Zip code	List Price Range	Market	Sold and Under Contract Listings	Active Listings	Difference			Withdrawn and Expired Listings
22066	**$700,000-$900,000**	**Sellers' Market**	30	16	14	or	46.67%	12
22066	**$900,000-$1,200,000**	**Sellers' - Balanced Market**	35	29	6	or	17.14%	14
22066	**$1,200,000-$1,500,000**	**Buyers' Market**	13	28	-15	or	-115.38%	24
22066	**$1,500,000-$2,000,000**	**Buyers' Market**	17	30	-13	or	-76.47%	23
22066	**$2,000,000-$2,500,000**	**Buyers' Market**	7	17	-10	or	-142.86%	11
22066	**$2,500,000-$3,000,000**	**Buyers' Market**	3	11	-8	or	-266.67%	11
22066	**$3,000,000+**	**Buyers' Market**	4	18	-14	or	-350.00%	12

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Table 3
Market Analysis for 22066
(6/30/09 - 12/31/09)

Zip code	List Price Range	Market	Properties Sold or Under Contract	Active Listings	Difference	Withdrawn or Expired Listings
22066	$700,000-$899,999	Sellers' Market	28	11	17 or 60.71%	12
22066	$900,000-$1,199,999	Sellers' Market	39	29	10 or 25.64%	15
22066	$1,200,000-$1,499,999	Buyers' Market	13	24	-11 or -84.62%	26
22066	$1,500,000-$1,999,999	Buyers' Market	12	27	-15 or -125.00%	21
22066	$2,000,000-$2,499,999	Buyers' Market	7	12	-5 or -71.43%	13
22066	$2,500,000-$2,999,999	Buyers' Market	4	8	-4 or -100.00%	8
22066	$3,000,000+	Strong Buyers' Market	4	21	-17 or -425.00%	7

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Table 3
Market Analysis for 22066 (10/1/09-3/31/10)

Zip code	List Price Range	Type of Market	Solds & Contracts (10/1/09-3/31/10)	Active Listings	Difference	Withdrawns & Expireds (10/1/09-3/31/10)
22066	**$700,000-$899,999**	**Sellers' Market**	21	17	4 or 19.05%	6
22066	**$900,000-$1,199,999**	**Balanced Market**	27	25	2 or 7.41%	10
22066	**$1,200,000-$1,499,999**	**Buyers' Market**	10	28	-18 or -180.00%	14
22066	**$1,500,000-$1,999,999**	**Buyers' Market**	13	30	-17 or -130.77%	13
22066	**$2,000,000-$2,499,999**	**Buyers' Market**	4	15	-11 or -275.00%	12
22066	**$2,500,000-$2,999,999**	**Buyers' Market**	4	14	-10 or -250.00%	4
22066	**$3,000,000+**	**Strong Buyers' Market**	4	22	-18 or -450.00%	5

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