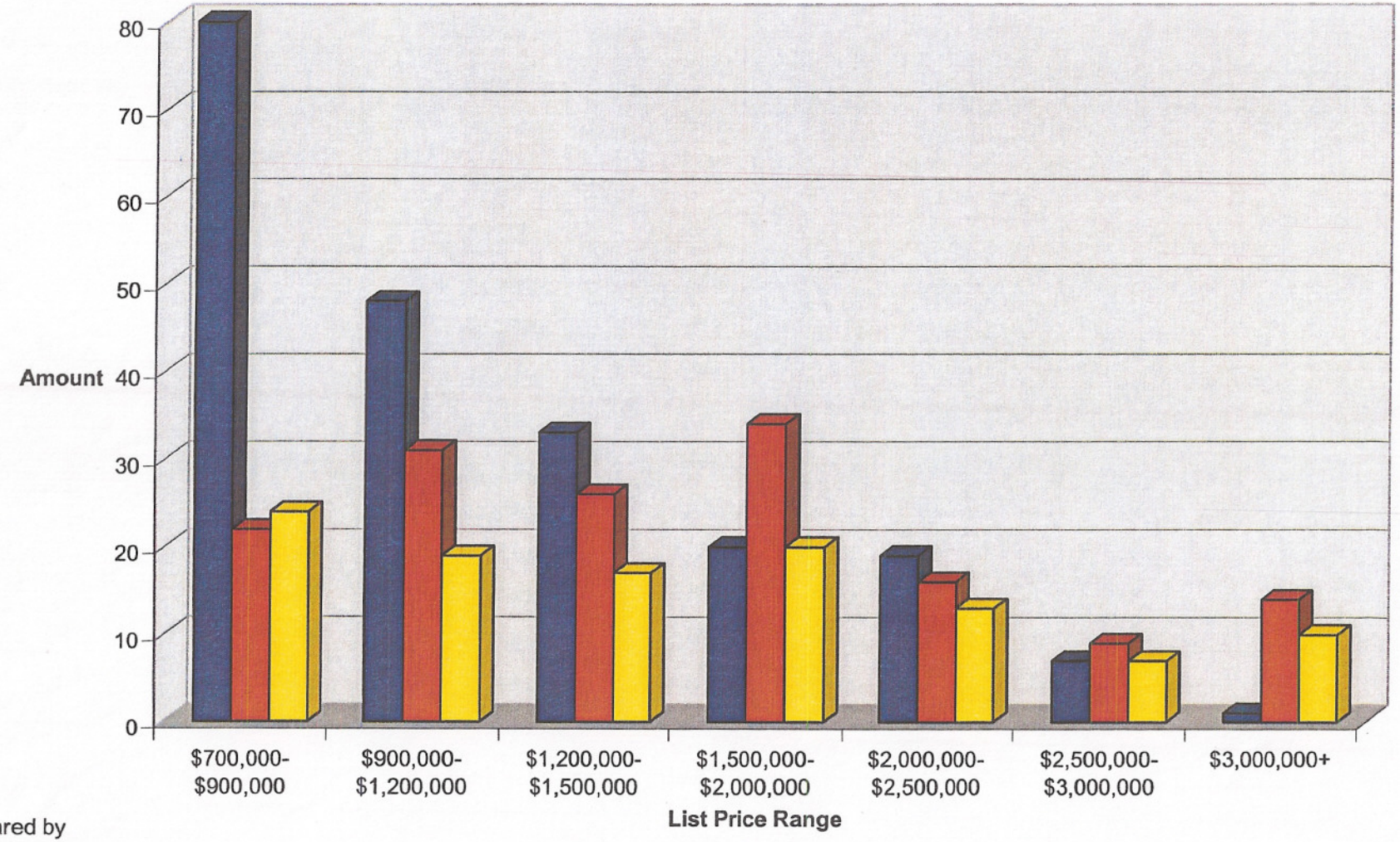
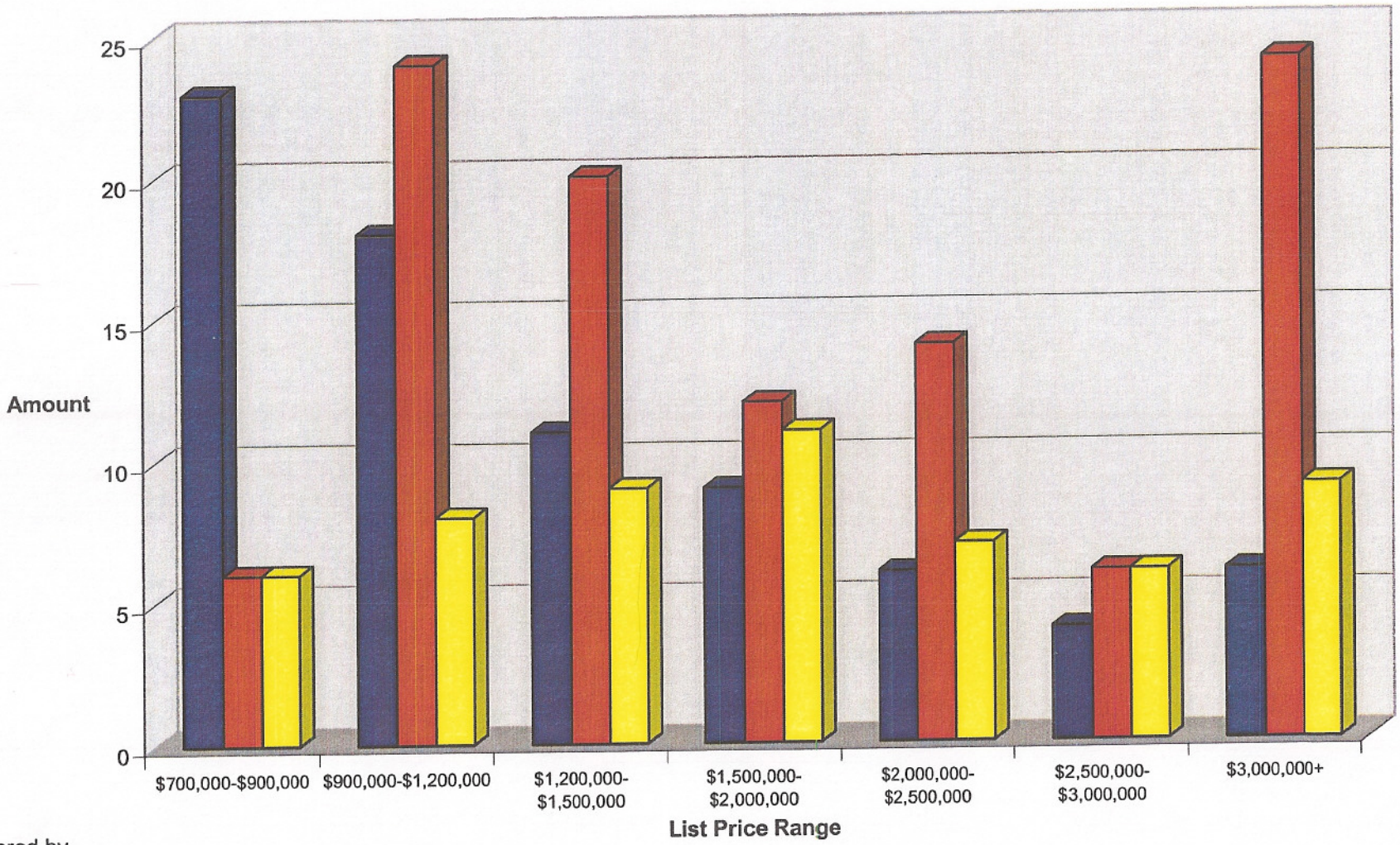
Absorption Analysis for 22101 (3/30/09-9/30/09)



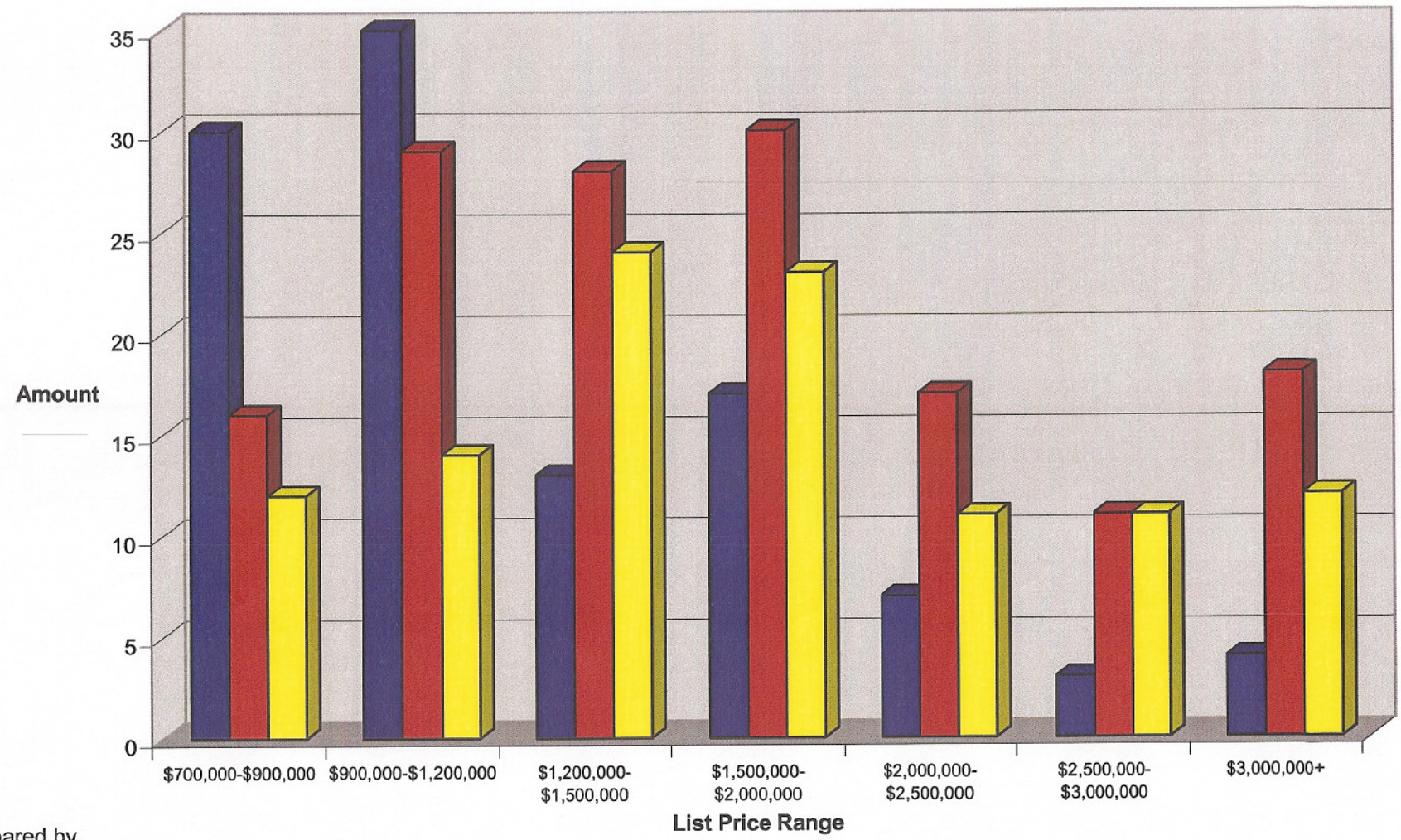
Prepared by
Tania Hosmer
The Huckaby Briscoe Group
Keller Williams
6820 Elm St., Suite 100
McLean, VA 22101
703-403-8225

Absorption Analysis for 22102 (3/31/09-9/30/09)



Prepared by
Tania Hosmer
The Huckaby Briscoe Group
Keller Williams Realty
6820 Elm St., Suite 100
McLean, VA 22101
703-403-8225

Absorption Analysis for 22066 (3/31/09-9/30/09)



Prepared by
Tania Hosmer
The Huckaby Briscoe Group
Keller Williams Realty
6820 Elm St., Suite 100
McLean, VA 22101
703-403-8225

As of 9/30/09

Zip code	List Price Range	Under Contract	Solds (3/31/09-9/30/09)	Solds + Contracts	Active Listings	Difference	Shadow Inventory		Shadow Total	Percent Difference	Market
							Expireds	Withdrawns			
22066	$700,000-$900,000	2	28	30	16	14	2	10	12	46.67%	Sellers' Market
22066	$900,000-$1,200,000	4	31	35	29	6	2	12	14	17.14%	Sellers' - Balanced Market
22066	$1,200,000-$1,500,000	3	10	13	28	-15	1	23	24	-115.38%	Buyers' Market
22066	$1,500,000-$2,000,000	2	15	17	30	-13	2	21	23	-76.47%	Buyers' Market
22066	$2,000,000-$2,500,000	2	5	7	17	-10	1	10	11	-142.86%	Buyers' Market
22066	$2,500,000-$3,000,000	1	2	3	11	-8	2	9	11	-266.67%	Buyers' Market
22066	$3,000,000+	1	3	4	18	-14	4	8	12	-350.00%	Buyers' Market

Prepared by
Tania Hosmer
The Huckaby Briscoe Group
Keller Williams
6820 Elm St., Suite 100
Mclean, VA 22101
703-403-8225

As of 9/30/09

Zip code	List Price Range	Under Contract	Solds (3/31/09-9/30/09)	Solds + Contracts	Active Listings	Difference	Percent Difference	Shadow Inventory Expireds	Shadow Inventory Withdrawns	Shadow Inventory Total	Market
22101	$700,000-$900,000	8	72	80	22	58	72.50%	3	21	24	Sellers' Market
22101	$900,000-$1,200,000	8	40	48	31	17	35.42%	4	15	19	Seller - Balanced Mkt
22101	$1,200,000-$1,500,00	4	29	33	26	7	21.21%	2	15	17	Balanced Market
22101	$1,500,000-$2,000,00	6	14	20	34	-14	-70.00%	3	17	20	Buyers' Market
22101	$2,000,000-$2,500,00	7	12	19	16	3	15.79%	5	8	13	Balanced Market
22101	$2,500,000-$3,000,00	1	6	7	9	-2	-28.57%	3	4	7	Buyers' Market - low vol
22101	$3,000,000+	1	0	1	14	-13	-1300.00%	1	9	10	Strong Buyers' Market

Prepared by
Tania Hosmer
The Huckaby Briscoe Group
Keller Williams
6820 Elm St, Ste 100
McLean, VA 22101
703-403-8225

As of 9/30/09

Zip code	List Price Range	Under Contract	Solds (3/31/09-9/30/09)	Solds + Contracts	Active Listings	Difference	Shadow Inventory Expireds	Shadow Inventory Withdrawns	Shadow Total	Percent Difference	Market
22102	$700,000-$900,000	2	21	23	6	17	1	5	6	73.91%	Sellers' Market
22102	$900,000-$1,200,000	4	14	18	24	-6	1	7	8	-33.33%	Buyers' Market
22102	$1,200,000-$1,500,000	3	8	11	20	-9	1	8	9	-81.82%	Buyers' Market
22102	$1,500,000-$2,000,000	1	8	9	12	-3	0	11	11	-33.33%	Buyers' Market
22102	$2,000,000-$2,500,000	0	6	6	14	-8	1	6	7	-133.33%	Buyers' Market
22102	$2,500,000-$3,000,000	2	2	4	6	-2	1	5	6	-50.00%	Buyers' Market
22102	$3,000,000+	3	3	6	24	-18	4	5	9	-300.00%	Strong Buyers' Market

Prepared by
Tania Hosmer
The Huckaby Briscoe Group
Keller Williams
6820 Elm St., Suite 100
Mclean, VA 22101
703-403-8225